



ACHEMA PRESENTATION



FACTS ABOUT ACHEMA

✓ Establishment	1965
✓ Privatization	1994
✓ Member of International Fertilizers Association (IFA)	1989
✓ Member of European Fertilizers manufacturers Association (Fertilizers Europe)	1997
✓ Employees (2014)	1,442
✓ Territory	277 ha

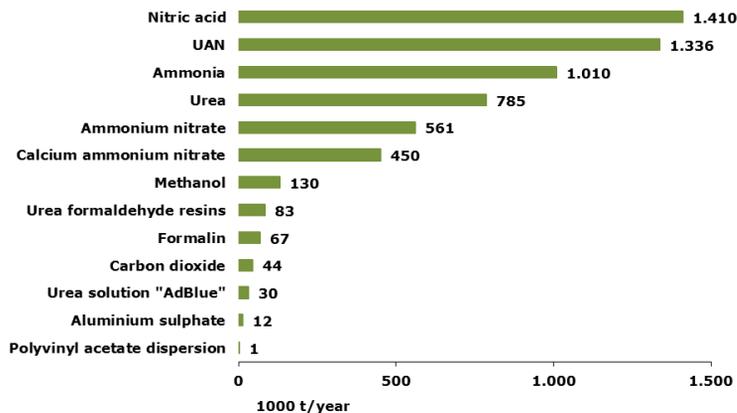


ACHIEVEMENTS

- ✓ **2000** – Environment Protection Management System according to the requirements of ISO 14001 Standard;
- ✓ **2003** – quality management system according to the requirements of ISO 9002 standard improved in 2003 and recertified according to the ISO 9001;
- ✓ **2005** – management system complying with the Fertilizers Europe Product Stewardship standard;
- ✓ **2007** – "Workers' protection and healthcare management system" complying with BSI OHSAS standard requirements;
- ✓ **2009** – among the main Lithuanian industry companies Achema was acknowledged Environmental Company of the Year by Lithuanian Academy of Sciences.



PRODUCTION CAPACITIES





MAIN INVESTMENTS 2004 – 2011

2004	Cogeneration power plant No.1 (22 MW)	9.5 million €
2005	Modernization of UAN plant (1→ 1,336 million t)	0.3 million €
2006	Modernization of Urea plant (412,500→445,500 t)	1.67 million €
2006	15,000 t NH3 storage tank	11.0 million €
2006	565,000 t Ammonia plant No.2	87.9 million €
2006	Urea formaldehyde resins plant (50,000→75,000 t)	1.53 million €
2007	33,000 t liquid CO2 plant	2.14 million €
2007	Production of AdBlue	0.039 million €
2008	130,000 t Methanol plant	38.3 million €
2008	120,000 t Nitric acid plant (UKL-7 No.9)	8.72 million €
2008	Industrial gas mixtures production plant	0.43 million €
2008	Reconstruction of Urea prill tower (264,000→330,000 t)	0.73 million €
2009	330,000 t Urea plant	34.75 million €
2011	Cogeneration power plant No.2 (47 MW)	30.0 million €



MAIN INVESTMENTS 2011 – 2015

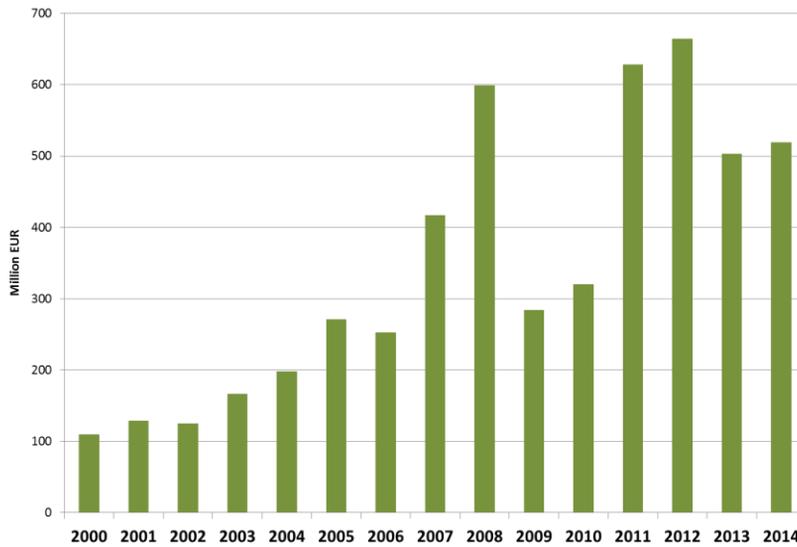
2011	power distribution network modernization project. Modernization is planned to be finished by the second half of 2015;
2012	N2O emission mitigation in nitric acid production units ;
2012	second Grande Paroisse type nitric acid production unit project;
2013	Steam production optimization at ammonia plant No. 2;
2013	first stage of ammonia plant No.1 reconstruction;
2013	ammonia plant No. 2 reconstruction;
2015	launch of air separation plant.



EXPORT MARKETS



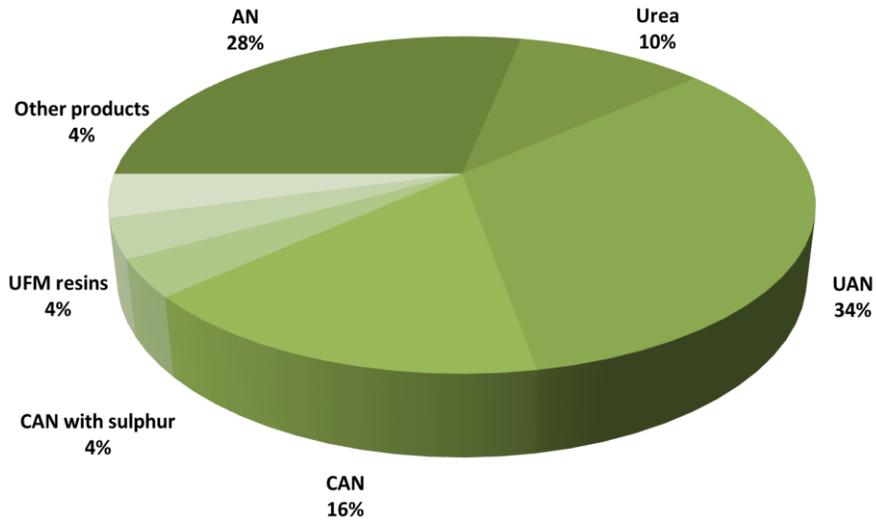
TURNOVER 2000 – 2014



SALES BY PRODUCT 2014



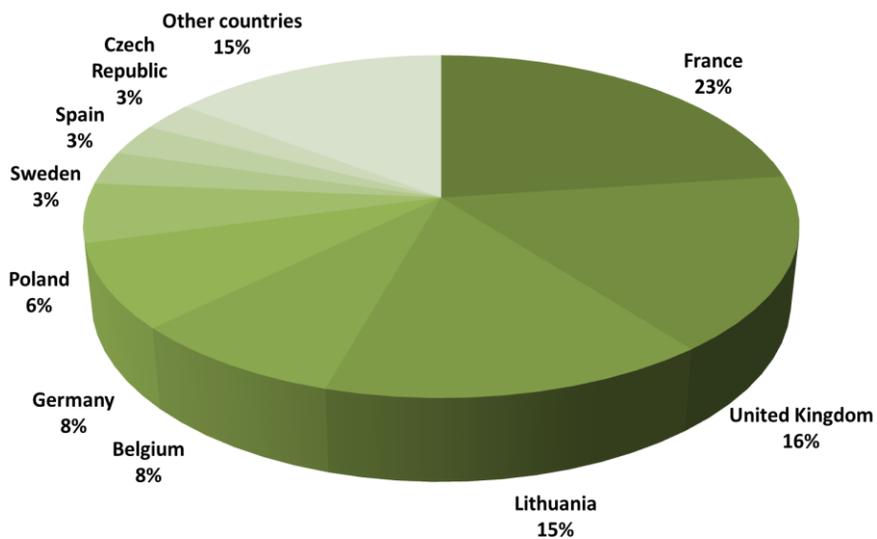
(% of turnover)



SALES BY COUNTRY 2014

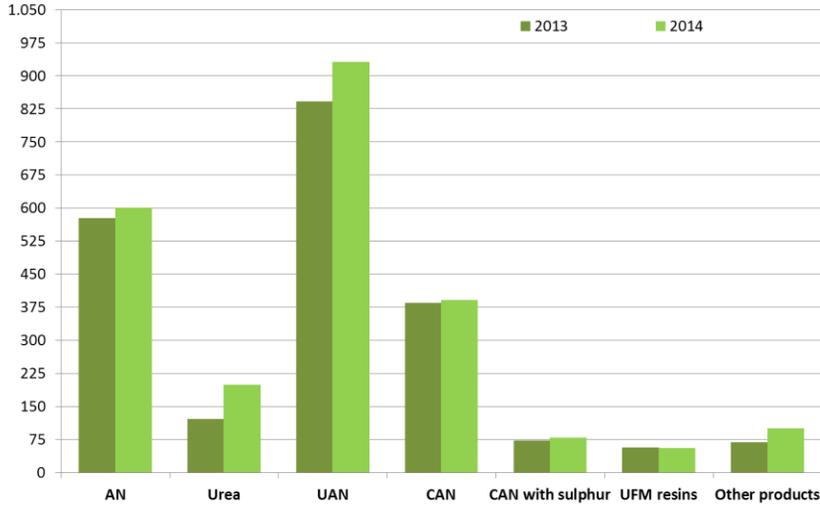


(% of turnover)





SALES BY PRODUCT 2013 – 2014



ENVIRONMENTAL PROTECTION

